

# **BUSINESS BROCHURE**

#### www.malawafrica.com



#### MA LAW AFRICA

Think Different, Be Different!

### **OVERVIEW OF THE COMPANY**

MA Law Africa is a full-service law firm founded on the concept that talent, diligence and creativity achieve the most effective results for Clients. We are sensitive to the very fact that we practice in Kenya's capital, which is a multicultural community and a serious business centre of the East African community. The firm' s Client base includes local, national and international companies across a broad range of sectors, ranging from emerging businesses to multi- nationals, as well individuals both local and foreign.

The firm builds upon the experience of the its members who are thoroughly equipped and motivated. We offer our Clients innovative solutions and counsel to complex and high stakes legal matters. Our Client portfolio includes; Corporates, SME's, SACCOs, Partnerships, Financial bodies and Individuals. We are sought out for our deeply entrenched values of cooperation, integrity and a symmetry of ideas across the varied areas of legal practice sustains our triumph in delivering quality and exceptional results. We merge our respect for traditional practice with an innovative and progressive approach. We never surrender, we develop novel approaches and we adapt with the laws.

We also are proud to give back to our community, the less privileged and the disadvantaged with our continuing commitments to offering pro bono services, which remains an integral part of the firm. In the words of Martin Luther King, "injustice anywhere is a threat to justice everywhere".

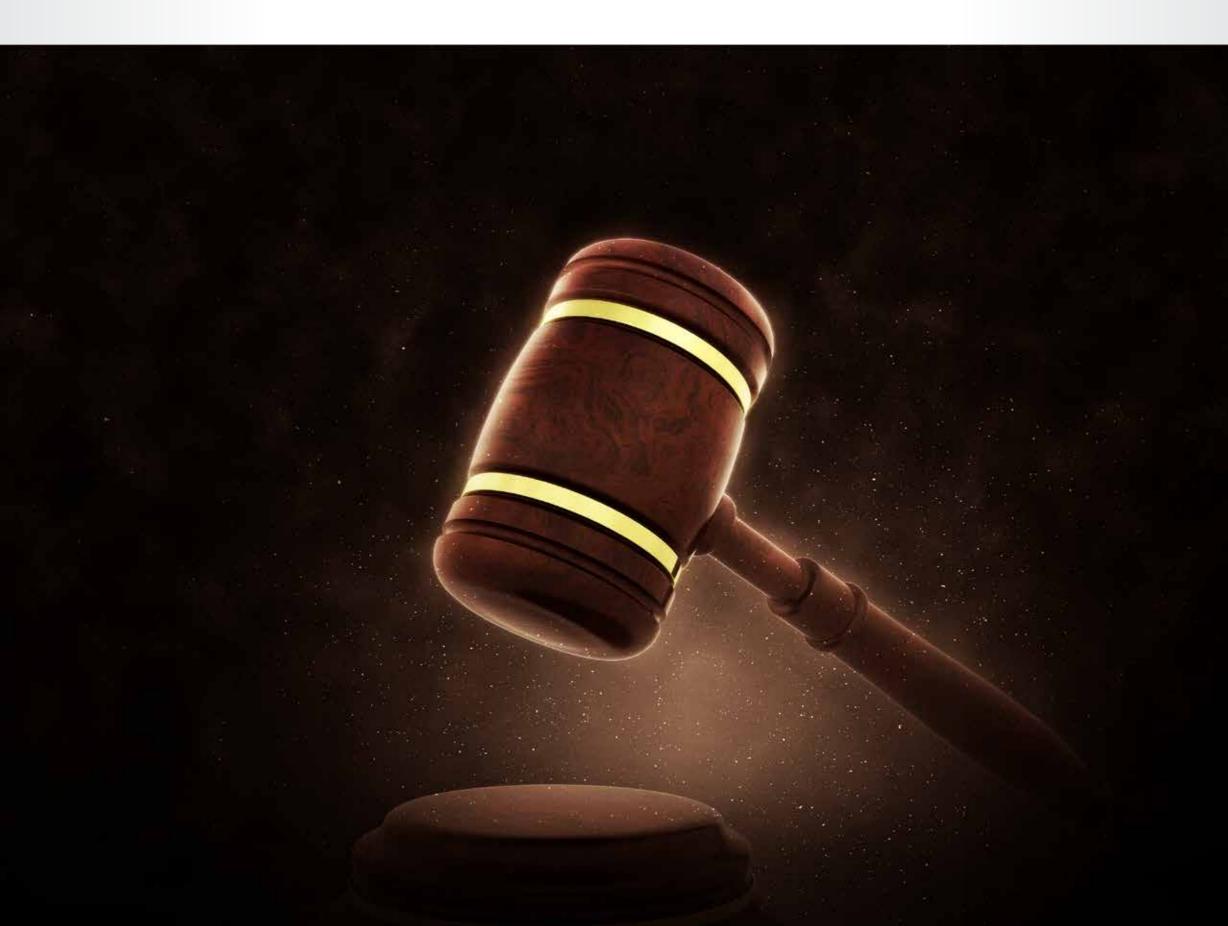
The MA Law Africa team is more than just a hired group of people who tells you what your legal options are. We are supporters who are always in your corner. We are professionals you can always count on to impart our wisdom in every legal aspect you might encounter as you grow your business and set things up for your future.

A personalized service makes all the difference when navigating the intricacies of the law. A generalized strategy leaves too many doors open for mistakes and oversights. We promise each and every one of our clients a custom-fitted approach to their legal needs that guarantees efficiency and excellency. Your data, finances, employees, and more are safe with us.

Finally, MA Law Africa maintains a policy of a healthy work-life balance, while always ensuring that the wants of clients are met above private convenience. We confirm that we are committed to realizing our objectives without compromising our integrity and that we trust that we can perpetuate a legal firm in which all who interact with it, may take pride in.

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"Think Different, Be Different..."

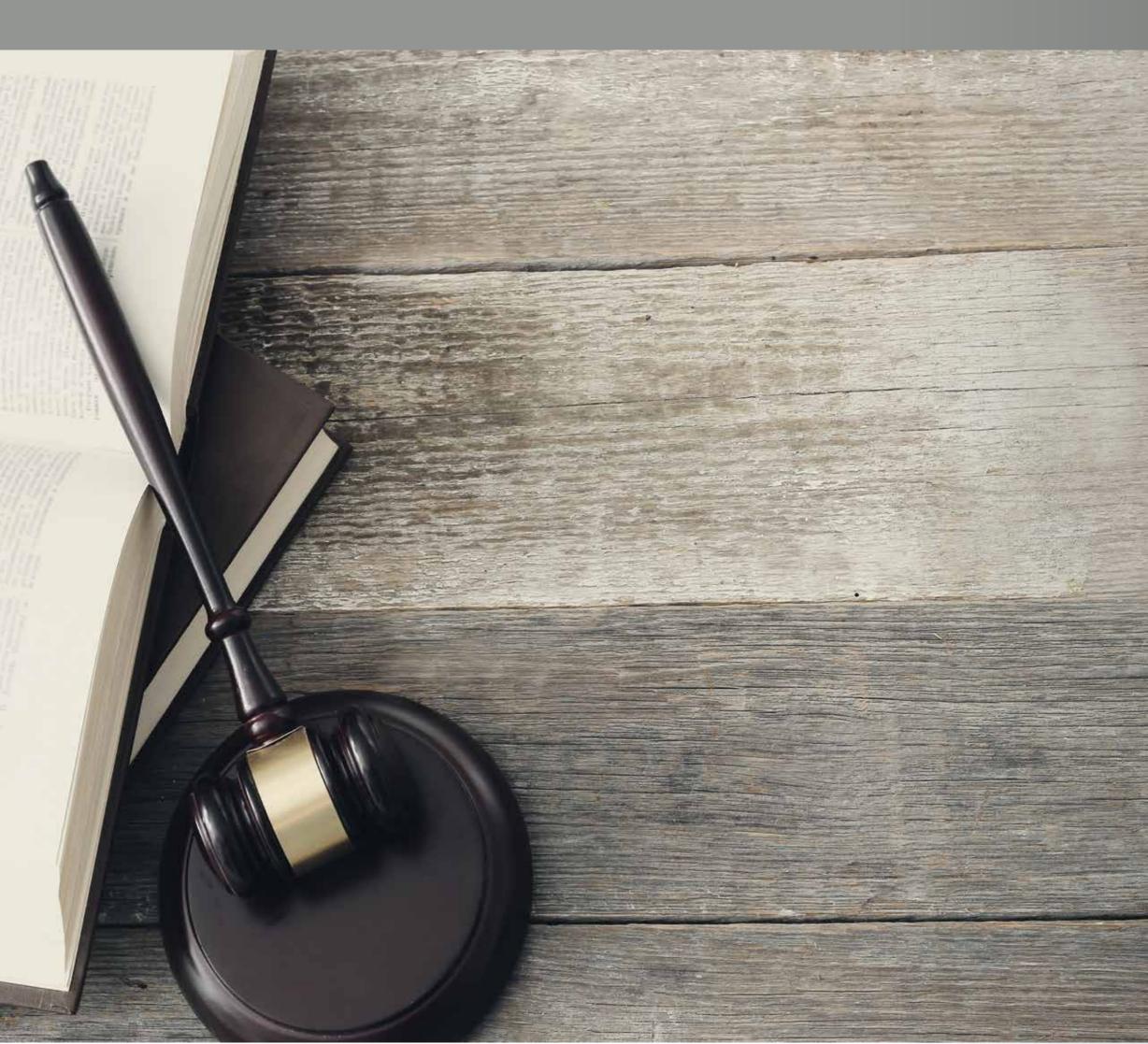


### **OUR VISION**

At MA Law Africa, we strive to be the nation's go-to legal advisers on every area of practice we specialize in. Our vision is defined by our tagline, "Think different, BEE different... Legally." What this means to us is a desire to bring innovative solutions to the table through our comprehensive understanding of the law.

### **MISSION STATEMENT:**

As a commercial law firm, it is our fundamental objective to make sure our clients' needs are well-structured and met on time. We do this by building rapport with our clients and making sure that problems are not just solved, but prevented completely. We hope that our love for honest, ethical work shines through every interaction you have with our associates and all that represents the firm. It is through professionalism, focus, and dedication that we secure long-term trust and solidarity with those that look to us for help.



### ABOUT US

Whether you're a small company that's just starting out or an industry giant looking to expand, MA Law Africa can represent your best interests. Our number one priority is constant communication. In a fast-paced world of business where a single mistake can cost millions, we understand just how important it is that we do everything we can to ensure that updates are given every step of the process.

As a law firm in Kenya, years of experience has taught us to go above and beyond our clients' wishes. We look to build trust and maintain a long-lasting professional relationship with all those that seek our guidance. Both commercial entities and individual clients are given the same customized treatment that defines the firm.

Our unique approach to successful counselling comes in the form of our personalized solutions and attention to detail. We are always looking at the current economic and cultural climate to tailor our legal advice in the most optimized way possible. Every base is covered by us so our client can focus on their projects without worrying about surprise legal fees, extra paperwork, or setbacks.

As the world changes, so do the legal codes we must all abide by. It can be a struggle to juggle all these changes, which is why we invest extra time in research and fact-checking. We make sure to stay one step ahead of any future problems by staying up-to-date on all legal news and alterations. The less bumps in the road we hit, the better we're able to maintain our momentum.

At MA Law Africa, we know it's not enough to simply take the reins and expect our clients to sit in the dark while they entrust their most important assets to us. We value transparency, which is why we consciously look for open dialogues with our clients no matter what kind of doubts

they may have. We never shy away from reaching out first because we truly understand that continuous communication is how we strengthen our clients' faith in us.

Because we counsel in a number of practice areas, we can amass a team that handles every aspect of law. Our broad experience allows us to provide our Clients with genuine knowledge in the local market taking into consideration; the current economic circumstances, legal and regulatory frameworks, various customs and cultures.

In the words of Richard Branson, Founder of Virgin Group, " the key is to set realistic customer expectations, and then customer not to just meet them, but to exceed them preferably in unexpected and helpful ways. " We therefore strive to understand the priorities and challenges facing our Clients and are able to customize solutions in order to secure our position as your preferred legal partner.



## **PRACTICE AREAS**

MA Law Africa offers legal services in various legal disciplines. These services include:



#### Arbitration

**Commercial Litigation** 

**Corporate Commercial Law** 

Dispute Resolution & Mediation

Banking, Finance & Insolvency Law

**Contract Law** 

**Data Protection** 

Employment Law & Litigation

Tax Practice & Litigation

Family & Children Law

Information & Technology

Manufacturing Mediation

Real Estate Development & Conveyancing

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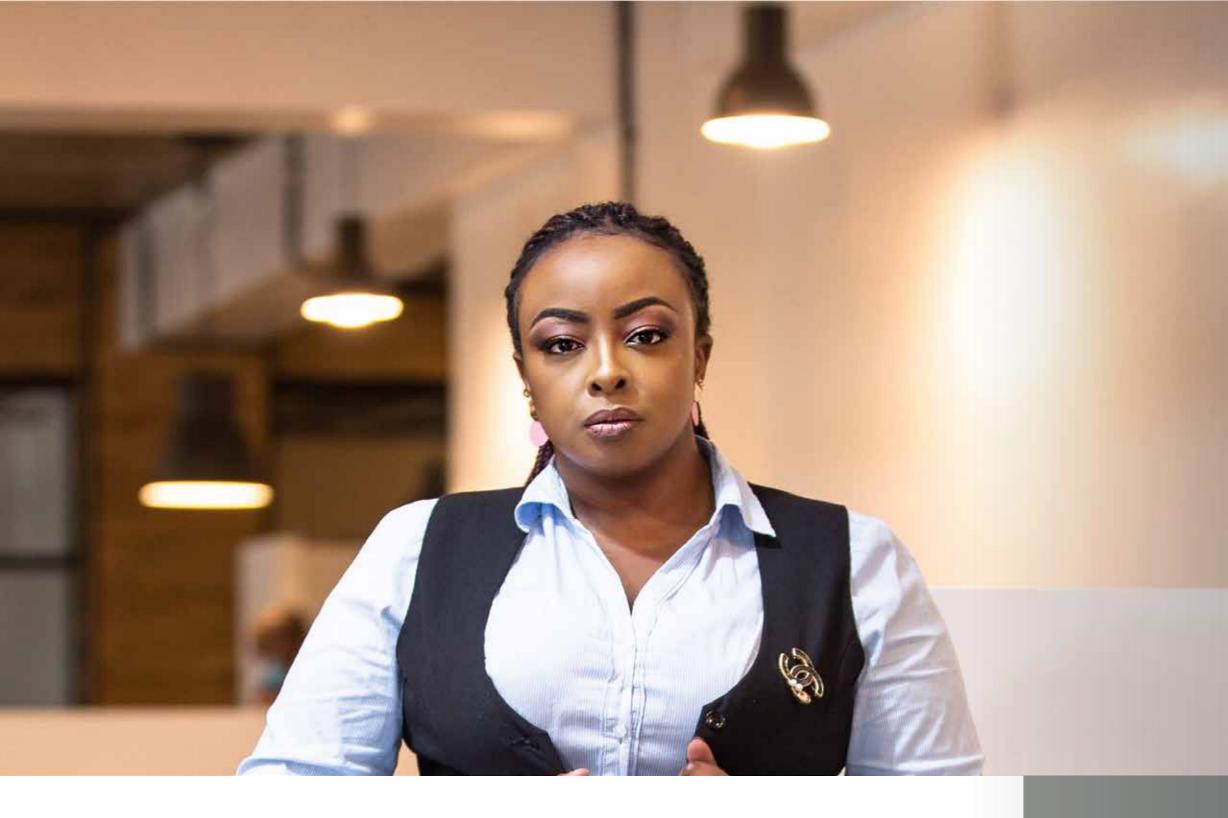
Estate Planning & Succession

Immigration Law

Legal Audit & Compliance

Media & Telecommunications

Environmental Practice & Litigation



### SHEILA MUNYI PARTNER

Ms. Munyi is the Team Leader at MA Law Africa with close to a decade experience in legal practice.

Practice experience includes: Real Estate Development and Conveyancing Law, Corporate Commercial Law, Banking and Insurance, Manufacturing, Telecommunication Law, Intellectual Property, Private Equity and Regulatory Compliance.

She has acted for a cross- section of Clients from local corporates, cooperatives, foreign companies, non governmental entities, banking institutions to individuals both foreign and domestic.

Sheila holds a Bachelor of Laws (LLB) Degree from the Catholic University of Eastern Africa where she graduated with Second Class Upper Honours. She has trained as a Mediator and is a Certified Mediator with MTI, Kenya. Sheila has also trained as an Arbitrator and is a Member of CIArb, recognized in the UK. She is also a member of the Law Society of Kenya and the East Africa Law Society.

### CONTACT

Phone:

Website:

#### Email:

+254703124871

www.malawafrica.com

contact@malawafrica.com

#### Address:

4th Floor, Delta Corner, Annex Building on Ring Road Westlands Postal Address: 23169 – 00505, Nairobi

#### MA LAW AFRICA